

The Belt and Road – An Initiative for Win-Win Cooperation

Achieving Shared Growth Through
Discussion and Collaboration

China Merchants Group

Lead The Times With Business Success



- ❑ Founded in 1872 during the Westernization Drive in late Qing Dynasty, China Merchants Group is the pioneer of China's national industry and commerce. It established China's first modern merchant fleet, opened China's first bank and first insurance company, and holds an important position in China's modern economic and social development history.
- ❑ Headquartered in Hong Kong, China Merchants Group is one of the leading Chinese-funded enterprises. CMG established its business in Hong Kong in 1873, and is the oldest Chinese enterprise in Hong Kong.
- ❑ China Merchants Group is a conglomerate with three business platforms of non-financial industries, financial services, investment and capital operation. CMG's non-financial industries cover ports, toll roads, shipping, logistics, real estate, zone development, offshore engineering and trade.

Operating Status

2019



- The Group's total profit, net profit and total asset ranked No.1 among all central state-owned enterprises.
- In the Fortune Global 500 list 2020, CMG and its subsidiary China Merchants Bank were both shortlisted again, making CMG an enterprise that owns two Fortune Global 500 companies.

Revenue
714.4 billion Yuan

+
9.9%

Total profit
161.3 billion yuan

+
12.4%

Net profit
126.6 billion yuan

+
18.3%

Total assets
9.1 trillion yuan

+
14.6%

一带一路

“丝绸之路经济带”和“21世纪海上丝绸之路”

The total assets outside the border are 855.6 billion yuan, and there are 178 entities distributed in 43 countries and regions



Lay out the global port network



Develop integrated logistics services



Operate overseas industrial parks and replicate the 'Port-Park-City'

Shekou Model

Actively pushing forward the infrastructure connectivity with the principle of mutual benefit and win-win cooperation

Along the 21st Century Maritime Silk Road

68 ports in **27** countries and regions

- Colombo International Container Terminals and Hambantota Port in Sri Lanka
- Kumport Terminal in Turkey
- Port of Djibouti
- Port of Newcastle in Australia
- Paranagua Terminal in Brazil

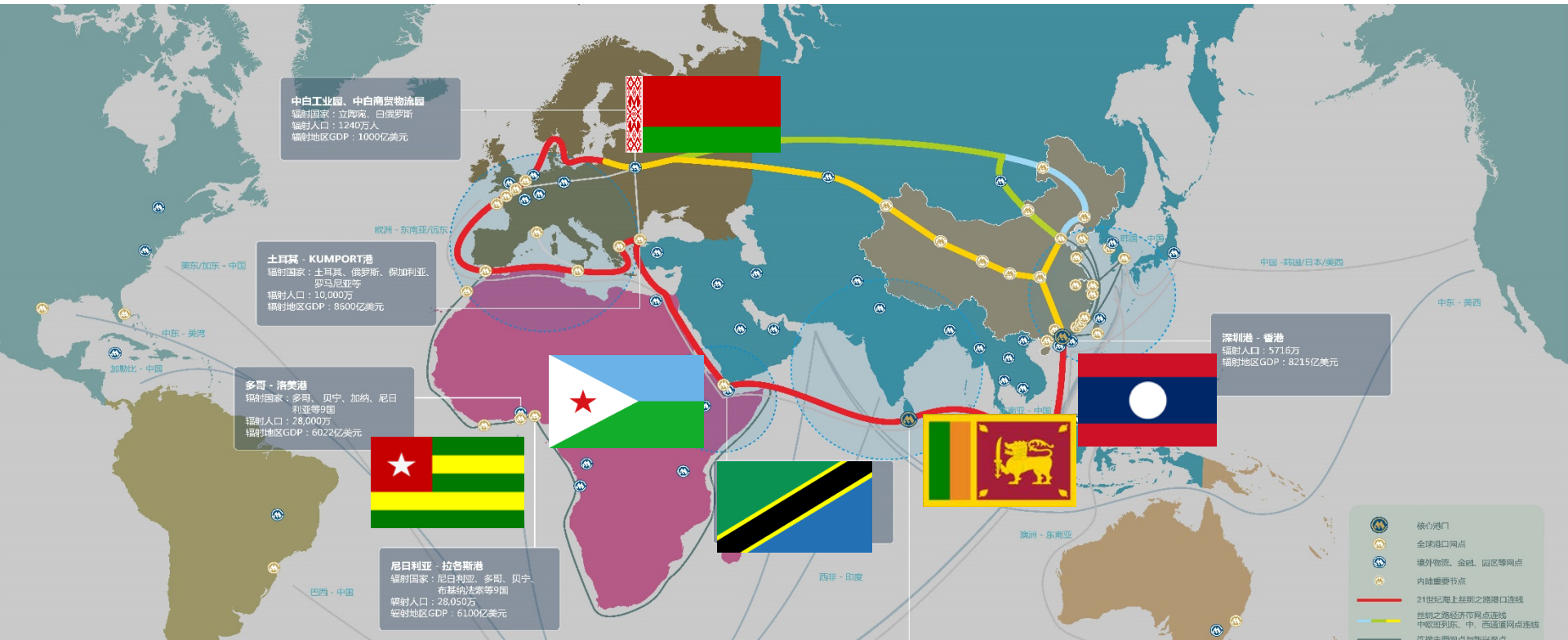


Along the *Silk Road Economic Belt* Providing global integrated logistics service

Freight train lines
from China to Europe
and central Asia



96 overseas organization in 43 countries and regions



As the "Belt and Road" cooperation continues to deepen, CMG is building ports, parks, cities along the "Belt and Road" countries such as Belarus, Djibouti, Sri Lanka, Laos, and promoting the sharing of China Merchants' "Port-Park-City" Shekou model.

CMG Port-Park-City Shekou Model



Building a port to facilitate commerce

Incubating related industries and promoting urbanization

Engineering an industrial park as a platform to improve both the hard and soft environment



Great Stone CHINA-BELARUS INDUSTRIAL PARK

Great Stone will be a modern international eco-city with an emphasis on high-tech and competitive innovation productions with high export potential





China-Belarus Commerce & Logistics Park

First phase: 450 mu

Facilities: logistics storage center
trading exhibition center
business center
customs warehouse
100,000 square meters of logistics facilities
(all completed and put into operation)

China-Belarus Industrial Park

The planned area : 91.5 square kilometers

First phase: 8.5 square kilometers (completed)

44 companies have become the park's residents

Total contract investment: 1.1 billion U.S. dollars.

The construction of the China-Belarus Industrial Park achieved significant progress with over 60 companies entering the industrial park and the foundation of the exhibition centre project laid.



PPC Comprehensive
Developing model in
Djibouti



PPC Model in Djibouti

CMG and Djibouti jointly promote the comprehensive development of Port-Park-City and make substantial progress

Port
May 2017: launch the joint venture construction of Djibouti New Port. Largest and most modern port in East Africa.



New Port



Free Trade Zone

Park
Planning: 48 square kilometers
First phase: 6 square kilometers
Starting area: 2.4 square kilometers
82 companies have become the residents.

Old Port



Future City



Heads of African State and Government and International Organizations attended the opening ceremony of Djibouti International Free Trade Zone

PPC in Djibouti



Djibouti

Regional shipping center

Logistics center

Trade center



- Sri Lanka Hambantota Lingang Industrial Park has completed the overall industrial plan and is actively inviting investment.
- Vientiane Saysettha Development Zone is the first step for CMG's overseas park management experience to "go global". Nearly 90 companies have entered the park, and the leading Japanese company HOYA has officially put into production.



Hong Kong is an international financial centre

Project Financing | Working Capital Loan | Foreign Exchange Risk Management



Hong Kong is a melting pot of eastern and western cultures, attracting talents from all over the world



Hong Kong boasts a vibrant and diverse professional services sector

Banking Services | Legal Services | Consulting Services

招
天 通
下 五
商 洲
航

Based in Hong Kong

Join hands to seize the opportunities
brought by The Belt and Road Initiative!



Core Value

Share Fate with our Country and Develop with Time's Call

Philosophy

Commercialism, Innovation, Balance, Shared Success

Mission

Lead Time with Business Success

Vision

Build a Globally Competitive World-class Enterprise

Spirit

Patriotism, Self-Strengthening, Pioneering, Integrity

Principle

Have Long-term Vision, Seize the moment
Breakthrough with Technology, Embrace the future