Don't just dream,
Live your IT dream without fear

Dr Rocky Lam July 2021

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Table of contents

1. Speaker Profile

2. Dream Realization

3. Digital Transformation Wave

4. Q & A

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Table of contents

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2. Dream Realization

3. Digital Transformation Wave

4. Q & A

Dr Rocky Lam – Profile
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Experience in the industry

- Founder of Vantis Consulting Group
- Has 30 years IT experience working in IT services providers such as Digital, Compaq and HP
- Providing digital transformation consultancy services in retail, manufacturing, FSI, SCM, Transportation, Utilities, Health Care and F&B sectors
- Certified consultant of SAP Basis and MM, Microsoft Certified ERP/CRM, ISO 20000 and ITIL
- Fellow member of British Computer Society

Educational and Social background

- **Doctorate Degree** of Engineering SEEM from CityU
- **Double Master Degree** of Engineering Business Management and Economic Studies from Warwick University and Chinese University of HK
- **Chairman** of China & HK Enterprise Market Development Association
- **Director** of CityU Doctorate Society
- **Visiting Professor** of PolyU, CityU, HSU, Warwick University
- **Sports fan –** full marathon, cross harbor race, trailwalker, diving, tennis, bowling, swimming daily

Vantis Consulting Group www.vantissol.com

Trusted Total Solutions Partner on business technology innovation

➢ Leading Cloud Solutions Services Provider in Hong Kong since 2000 with startup from 4 founders

➢ Now grow over 200 consulting employees in the areas of ERP, BI, Fintech and Talent Management, IOT, Machine Learning, Block Chain, AI Consulting Services

➢ Strategic Alliance with International Cloud Services Providers (such as NTT, Microsoft, AWS, Ali Cloud…)

Business Solutions

- Business Intelligence & Machine Learning (BI/ML)
- SaaS Enterprise Resource Planning (ERP)
- Fintech Solutions (EPM, AI assist planning)
- Talent Management / eLearning
- Smart Retails/SCM/Manufacturing (IOTs)
- Portal, DMS, RPA (Robotic Automation)

IT Services/ eMarketing

- Virtualization
- Cloud Service
- Mobility Application
- Big Data Analysis and Social Analysis
- Service of eMarketing, - Digital Marketing & Search Engine AR/VR Optimization (SEO)

Corporate & Financial Advisory Services

- Company Formation
- Company Secretary Services
- Accounting Services
- Financial Advisory Services

Over 200 Applications and Cloud Expertise around the world – HK, China, India, SEA,UK...
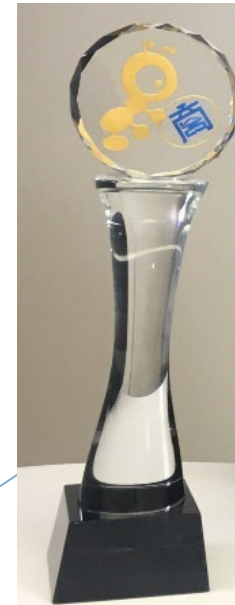
Focus on talent development, creativity and Innovation

Continuous development on Clouds SaaS AI,ML, Block Chain,Mobility Solutions

Offices:
HONG KONG
SHENZHEN
TAIPEI
SINGAGPORE
LONDON

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Awards

Why Vantis can grow double digital under COVID-19 epidemic economic environment

- **Customer Centric**

  – Provide right IT technology to help clients overcome COVID-19 impacts and digital transformation

  – Commitment to the Client Success

- **Talent Management**

  – Provide open environment for employee to grow, learn and widen their horizon

  – Recruit talent around the world

- **Appropriate IT Technology**

  – Provide Cloud SaaS with ERP, RPA, BI, AI, ML, IOT, Block Chain, Fintech, Talent Management System

- **Market Demand**

  – Every organization needs digital transformation for increasing competitive edge

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Table of contents

Defining Your Dream - 1

- Start by asking yourself what makes you happy, reference to some of your role models

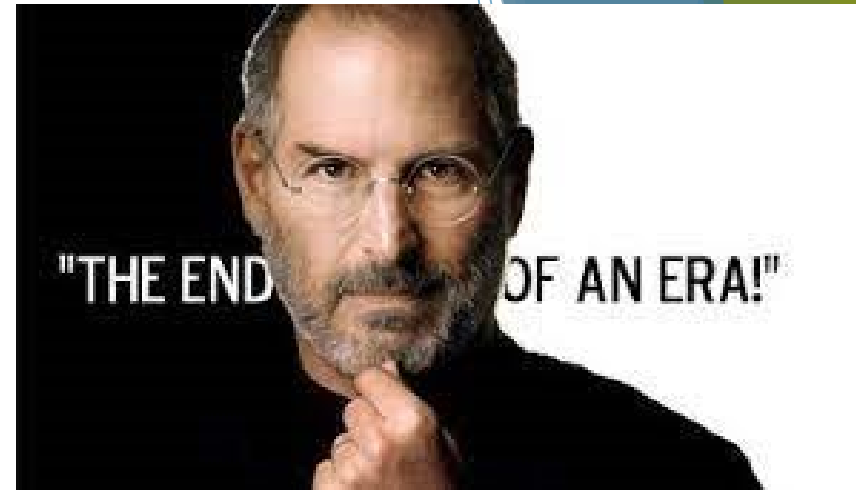- Create a personal mission statement. Think out of the box - disruptive

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ROLE MODEL

https://youtu.be/slp3-dPKlEM

https://youtu.be/yg3hSXfhYSk

https://youtu.be/Qa_4c9zrxf0

https://youtu.be/7esttCkNLGQ

Defining Your Dream - 2

- **Re-examine your past goals** Try to let feeling of guilt, shame, or regret go – you are entering a new chapter of your life and it is important to examine your past experiences so that you **don't repeat** them. But it is also important to reflect on what **your strengths** have been in the past so that you can make them work for you **in the future**.

- **Consider what you can and can't control.** You can't control the actions of others that might get in the way of your dream. And you can't control the universe as a whole. **Try to define some of the things about achieving your dream**

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Defining Your Dream - 3

- **Reflect and then write out your dream as a manageable goal.** Take a look at everything you have done – your happiness list, mission statement, learnings from the past, and vision board. Now begin to craft a simple and clear goal from these materials. Try to define your dream in simple terms, using just one sentence.

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Accomplishing Your Dream - 1

- Break your dream down into manageable "project"

- Find out how others have accomplished your goal. Do some research to find out how other people have achieved the same dream. The goal must be customer driven.

- Define the steps for each "project.

- Commit to your dream by taking action on each "project"

- Always think ahead what's next action on your list

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Accomplishing Your Dream - 2

- **Use your missteps as a lesson.** Learn from your mistakes and keep on going.

- **Be inspired and learnt from others.** Seek out the people who have achieved their dreams and talk with them or read their stories. Understand there are some uncontrollable circumstances such as politics, change of government policy, natural disasters, currency rate…

- **360 Appreciation Management** - encourage and awarding the working team (your share holders, your partner, your subordinates) help them to success their dream and wishes. Don't go with your dream only U. Building up leadership and alliance power! Team work and full employee support is the key success factor.

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Table of contents

Latest IT Technology

Cloud computing

Internet of Things (IoT)

Common new advance technology

Big data

Artificial intelligence (AI)

5G

Robotic Process Automation (RPA)

Digital transformation

The Wave of Digital Transformation

- **Smart City**
- https://youtu.be/bANfnYDTzxE

- **Digital Health**
- https://youtu.be/kAs3IqQO-xk

- **Digital help Environmental Services**
  https://youtu.be/ONDo4Zodq8Y

- **Digital Entertainment**
- https://youtu.be/2M1GEgCORPs

- **eEducation**
- https://youtu.be/yZ-zz7C3O70

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Don't Give Up for fails

https://youtu.be/bheHjqvkaaI

Smart "Everything" by your IT Dream

https://youtu.be/eAu4YGcojhA

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Table of contents

THANK YOU